

MVWIB Northeast Regional Planning Services - Consultant Services Invitation for Bid Question Responses

The following questions were submitted regarding the MVWIB Northeast Regional Planning Services - Consultant Services IFB. Responses are in red below the questions. Thank you for your inquiries.

1. Task 2: With respect to the two joint grant applications, have you already identified what grants you expect to be pursuing?

If no, how will prospecting be undertaken?

If yes, could you provide information about the funding source (state, federal, local, private foundation, etc.) and/or any detail involved in each response?

The Workforce Partners have not definitely selected which funding opportunities we will pursue. Nonetheless, we expect to apply for the FY19 Workforce Competitiveness Trust Fund RFP when it is released by Commonwealth Corporation.

2. Task 2: To what degree is the preparation of the two grants expected to be a shared process with the workforce partners? For example, will the contractor coordinate the grant preparation process and edit/review content, with the workforce partners generating most of the content?
 - o We ask because, in our experience, "A to Z" development of one major state or federal proposal typically requires an average of 90-120 hours, far more than the stipulated budget would support.

The Workforce partners are seeking an applicant who can capably lead and carry out the preparation of grant applications. The workforce partners will participate in brainstorming ideas, editing content, setting grant goals, providing budgetary data, etc. The applicant should propose a strategy to fulfill this expectation.

3. Task 3: Is the Board open to the applicant proposing a different budget for this task or different tasks within the budget to achieve the same general goals?
 - o The proposed budget allocation appears to significantly underestimate the time/work involved in these combined tasks.

Yes, the MVWIB is open to the applicant proposing different budget totals that have been estimated for any or all tasks. The total budget amount available must remain at \$27,750.